

FINANZAS & GESTIÓN

FINANCIAL ADVISORY SERVICES

Outstanding commitment to client success

We are an investment banking firm specialized in providing strategic and financial advisory services to local and foreign companies as regards the evaluation and implementation of their business plans

Advisory Services

M&A | Mergers & Acquisitions

- Acquisition of Businesses
- Sale of Assets, Divisions and Businesses
- Joint Ventures and Alliances

Corporate Finance

- Corporate and Project Financing
 - Liability Management and Debt Restructuring
 - Capital Structure
 - Financial Planning
 - Structured Financing
 - Valuation and Fairness Opinion
-

Leading Team

Managing Partners

- Patricio Rotman
- Fernando Badessich
- Mario Caramutti

M&A | Mergers / Acquisitions / Investments

February 2019



SanCor
Cooperativas Unidas Limitada

has sold

**Chivilcoy and Morteros Industrial Facilities
Las Tres Niñas and Angelita Brands**

to



Adecoagro S.A.

Finanzas & Gestión acted as financial advisor to SanCor Cooperativas Unidas Limitada in this transaction

December 2018



Lone Star Funds
through LSF10 Alamo Investments Ltd.

has acquired



**San Antonio International
Oil & Gas Services LLC**
and its affiliates

Finanzas & Gestión acted as exclusive financial advisor to San Antonio Oil & Gas Services Ltd.

November 2018



Plaza Logística S.R.L.

**Plaza Logística Ciudad
Investment Project**

Finanzas & Gestión acted as exclusive financial advisor to Plaza Logística S.R.L. in the acquisition of development rights from CTC Desarrollo Infraestructura Trust

May 2018



Clara Capital S.A.

has acquired all of the outstanding shares of



Barrier Solution S.A.

Finanzas & Gestión acted as financial advisor in this transaction

August 2017



Córpore S.A.
directly and indirectly

has sold all of the outstanding shares of



Inesa Argentina S.A.

to



Grupo Comeca
through its subsidiary company Grupcom Ltd Ltd

Finanzas & Gestión acted as exclusive financial advisor to Inversiones y Servicios Córpora S.A.

March 2017



Ciudad Microempresas S.A.

has acquired



Cordial Microfinanzas S.A.

Finanzas & Gestión acted as financial advisor to Banco de la Ciudad de Buenos Aires, shareholder of Ciudad Microempresas S.A.

January 2017

THE ROHATYN GROUP

The Rohatyn Group
together with an international investment group

has acquired an equity interest in



Latin American Mining Services LLC
controlling company of Eco Minera S.A.

Finanzas & Gestión acted as exclusive financial advisor to the sellers

November 2016




Rasic Hermanos S.A.
Property

has been acquired by

Proteinsa S.A.


Finanzas & Gestión acted as financial advisor designated by the National Court of First Instance in Commercial Matters N° 18, Sec. N° 35 in the Tender for the Transfer of the Property

November 2016



Main Process S.A.

has been acquired by



Agrana Fruit S.A.S.
directly and through affiliated companies

Finanzas & Gestión acted as exclusive financial advisor to Main Process S.A.

June 2016



Livsmart Americas S.A. de C.V.

has acquired an equity interest in



El Carmen S.A.

Finanzas & Gestión acted as exclusive financial advisor to Livsmart Americas S.A. de C.V.

October 2015



Vision Capital
through its affiliate company Vitopel do Brasil Ltda.

has sold



Vitopel Argentina S.A.
to

Pritec Trade S.A.

Finanzas & Gestión acted as exclusive financial advisor to the Seller

October 2014



Schibsted Media Group

has sold



AUTOFOCO.com

to



Chestnut Media Pty Ltd

Finanzas & Gestión acted as exclusive financial advisor to Schibsted Media Group

July 2014



San Antonio Internacional


has sold its operating subsidiaries in Ecuador and Peru to



**Cementaciones Petroleras
Venezolanas S.A.**

Finanzas & Gestión acted as exclusive financial advisor to San Antonio Internacional

December 2013



CTS Administradora S.A.

AR\$ 375,383,000

Public Concession
Private Initiative

Development and administration of a Cross-Docking facility in the City of Buenos Aires

Finanzas & Gestión acted as exclusive financial advisor to CTC Administradora S.A.

December 2012



Ball Corporation
through Ball Americas Holdings B.V.


has acquired, directly and indirectly, all of the outstanding shares of capital stock of



Envases del Plata S.A. de C.V.


Finanzas & Gestión acted as exclusive financial advisor to the shareholders of Envases del Plata S.A. de C.V.

February 2012



López León Brokers S.A.

has been acquired by



**Enlace Int. S.A. de C.V.
Enlace Latam Brokers S.A. de C.V.**

Finanzas & Gestión acted as exclusive financial advisor to the shareholders of López León Brokers S.A.

May 2007



Gainvest Companies

Gainvest Argentina Asset Management S.A., Gainvest S.A. Sociedad Gerente de Fondo Comunes de Inversión S.A., Gainvest do Brasil Asset Management Ltda. and other affiliates

has entered into a strategic combination whereby all of the outstanding equity was acquired by



International Assets Holding Corp.
(Nasdaq:IAC)

Finanzas & Gestión acted as exclusive financial advisor to the shareholders of Gainvest Companies

December 2006



Limansky do Brasil Ltda.

has been acquired by



**Companhia Brasileira
de Poliuretanos S.A.**

Finanzas & Gestión acted as exclusive financial advisor to Limansky S.A. (Argentina)

April 2006



Restaurant Sudamericana, L.C.
Master Franchisee of Burger King Corp. in Argentina and Chile through Fast Food Sudamericana S.A. and Fast Food Chile S.A.

has been acquired by



Alsea S.A. de C.V.

Finanzas & Gestión acted as exclusive financial advisor to Quad-C Management Inc., controlling shareholder of Restaurant Sudamericana, L.C.

January 2006



U.S. Can Corporation
through U.S. Can Netherlands B.V.

has acquired a controlling participation in



Formametal S.A.

Finanzas & Gestión acted as exclusive financial advisor to Formametal S.A.

Corporate Finance | Financing / Capital Markets / Debt Restructuring

<p>March 2019</p>  <p>SanCor Cooperativas Unidas Limitada</p> <p>Debt Restructuring</p> <p>Finanzas & Gestión acted as financial advisor to SanCor Cooperativas Unidas Limitada in this transaction</p>	<p>September 2018</p>  <p>Pacífico Cable S.p.A.</p> <p>US\$30,000,000</p> <p>Senior Secured Term-Loan Facility</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Pacífico Cable S.p.A.</p>	<p>July 2018</p>  <p>Buenos Aires Arena S.A.</p> <p>AR\$180,000,000 (UVA Tranche) US\$9,000,000</p> <p>Syndicated Loan</p>      <p>Finanzas & Gestión acted as financial advisor</p>	<p>February 2018</p>  <p>Geocycle (Argentina) S.A.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión provided a fairness opinion to Holcim (Argentina) S.A.</p>
<p>January 2018</p>  <p>Caputo S.A.I.C. y F.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión provided a fairness opinion in the Public Stock Tender Offer by TGLT S.A.</p>	<p>November 2017</p>  <p>Holcim (Argentina) S.A.</p> <p>Financial Advisory Capital Structure and Financial Planning</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Holcim (Argentina) S.A.</p>	<p>November 2017</p>  <p>Plaza Logística S.R.L.</p> <p>Amount in UVAs equivalent to US\$ 60,000,000</p> <p>Syndicated term-loan facility for the development of logistic parks and to refinance existing indebtedness</p> <p>Finanzas & Gestión acted as financial advisor to Plaza Logística S.R.L.</p>	<p>September 2017</p>  <p>Pacífico Cable S.p.A.</p> <p>US\$30,000,000</p> <p>Senior Secured Term-Loan Facility</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Pacífico Cable S.p.A.</p>
<p>June / September 2016</p>  <p>Verónica S.A.C.I.A.F. e I.</p> <p>AR\$ 668,760,950</p> <p>Liability Management</p>             <p>Finanzas & Gestión acted as exclusive financial advisor to Verónica S.A.C.I.A.F. e I.</p>	<p>August 2016</p>  <p>Transportadora de Gas del Sur S.A.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión acted as independent valuator in the Stock Public Tender Offer by WST S.A., PCT LLC and Grupo Inversor Petroquímica S.L.</p>	<p>May 2016</p>  <p>Solvay Indupa S.A.I.C.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión acted as independent valuator in the Stock Public Tender Offer by Unipar Carboduro S.A.</p>	<p>May 2016</p>  <p>Petrobras Argentina S.A.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión acted as independent valuator in the Stock Public Tender Offer by Pampa Energía S.A.</p>
<p>June/December 2015</p>  <p>CTC Administradora S.A.</p> <p>Term-Loan Facility for the development and administration of a Cross-Docking facility in the City of Buenos Aires granted by</p> <p>Tranche I: AR\$ 120,000,000</p>     <p>Tranche II: AR\$ 30,000,000</p>   <p>Finanzas & Gestión acted as exclusive financial advisor to CTC Administradora S.A.</p>	<p>November 2015</p>  <p>Envases del Plata S.A.</p> <p>AR\$ 60,000,000</p> <p>Term-Loan Facility granted by</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Envases del Plata S.A.</p>	<p>May 2015</p>  <p>Plaza Logística Tortugas S.A.</p> <p>AR\$ 150,000,000</p> <p>Syndicated Term-Loan Facility for the development of the Logistic Park Plaza Logística Tortugas</p>      <p>Finanzas & Gestión acted as exclusive financial advisor to Plaza Logística Tortugas S.A.</p>	<p>December 2010</p>  <p>Inversora Juramento S.A.</p> <p>Initial Public Offering in the amount of AR\$ 96,202,110</p> <p>Joint-Arrangers and Lead Underwriters</p>   <p>Raymond James Argentina S.B. S.A. Macro Securities S.A. Sociedad de Bolsa</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Inversora Juramento S.A.</p>
<p>September 2010</p>  <p>Aesa, Aseo y Ecología S.A.</p> <p>Settler Millennium 2011 Series I and Series II</p> <p>Trustee Deutsche Bank S.A.</p> <p>Joint Arrangers and Joint Underwriters INTL Capital S.A. Compañía Inversora Bursátil S.B.S.A.</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Aesa, Aseo y Ecología S.A.</p>	<p>February 2010</p>  <p>Cliba Ingeniería Ambiental S.A.</p> <p>AR\$ 40,000,000</p> <p>Settler Millennium 2011 Series I N/V AR\$ 51,428,380</p> <p>Trustee Deutsche Bank S.A.</p> <p>Joint Arrangers and Joint Underwriters INTL Capital S.A. Compañía Inversora Bursátil S.B.S.A.</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Cliba Ingeniería Ambiental S.A.</p>	<p>August 2008</p>  <p>Cia. de Alimentos Fargo S.A.</p> <p>US\$ 89,800,000 Debt restructuring</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Rainbow Advisory Services Ltd., Argo Capital Management Ltd. and other bondholders</p>	<p>July 2007</p>  <p>Frigorífico Rioplatense S.A.</p> <p>Liability Management</p> <p>Funds provided by</p>  <p>Banc of America Securities</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Frigorífico Rioplatense S.A.</p>

Financial strategies for value creation

FINANZAS & GESTIÓN
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Av. del Libertador 602 - 21st Floor, Suite B | (C1001ABT) | Buenos Aires | Tel.: +54 (11) 5278 5600 | Mail: info@fga.com.ar
www.fga.com.ar