

FINANZAS & GESTIÓN

FINANCIAL ADVISORY SERVICES

Outstanding commitment to client success

We are an investment banking firm specialized in providing strategic and financial advisory services to local and foreign companies as regards the evaluation and implementation of their business plans

Advisory Services

M&A | Mergers & Acquisitions

- Acquisition of Businesses
- Sale of Assets, Divisions and Businesses
- Joint Ventures and Alliances

Corporate Finance

- Corporate and Project Financing
 - Liability Management and Debt Restructuring
 - Capital Structure
 - Financial Planning
 - Structured Financing
 - Valuation and Fairness Opinion
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Leading Team

Managing Partners

- Patricio Rotman
- Fernando Badessich
- Mario Caramutti

M&A | Mergers / Acquisitions / Investments

<p>January 2020</p> <p>raízen Raízen Argentina S.A. <small>and related company</small> has sold all of the outstanding shares of Raízen Gas S.A. to Italgas Italgas S.A. <small>and its main shareholder</small> Finanzas & Gestión acted as exclusive financial advisor to the seller in this transaction</p>	<p>October 2019</p> <p>Ball Ball Corporation has sold all of the outstanding shares of Ball Aerosol Packaging Argentina S.A.U. to ENVASES Envases del Plata S.A. Finanzas & Gestión acted as exclusive financial advisor to Ball Corporation</p>	<p>September 2019</p> <p>mundo Pacífico Cable S.p.A. has been acquired by LINZOR T Pacífico Red S.p.A. <small>a company owned by Linzor Capital Partners, Teras Capital and co-investors and partners</small> Finanzas & Gestión acted as exclusive financial advisor to the sellers in this transaction</p>	<p>August 2019</p> <p>Alsea Alsea S.A.B. de C.V. <small>through its affiliated companies</small> has sold all of the outstanding shares of PF. CHANG'S Asian Bistro Argentina S.R.L. <small>owner of brand rights, operation and development commitments of P.F. Chang's in Argentina</small> Finanzas & Gestión acted as financial advisor of Fast Food Sudamericana S.A. in this transaction</p>
<p>February 2019</p> <p>SanCor SanCor <small>Cooperativas Unidas Limitada</small> has sold Chivilcoy and Morteros Industrial Facilities Las Tres Niñas and Angelita Brands to adecoagro Adecoagro S.A. Finanzas & Gestión acted as financial advisor to SanCor Cooperativas Unidas Limitada in this transaction</p>	<p>December 2018</p> <p>LONE STAR FUNDS Lone Star Funds <small>through LSF10 Alamo Investments Ltd.</small> has acquired SAN ANTONIO San Antonio International Oil & Gas Services LLC <small>and its affiliates</small> Finanzas & Gestión acted as exclusive financial advisor to San Antonio Oil & Gas Services Ltd.</p>	<p>May 2018</p> <p>CLARACAPITAL Clara Capital S.A. has acquired all of the outstanding shares of Barrier Solution Barrier Solution S.A. Finanzas & Gestión acted as financial advisor in this transaction</p>	<p>August 2017</p> <p>CÓRPORA Córpóra S.A. <small>directly and indirectly</small> has sold all of the outstanding shares of inesa Inesa Argentina S.A. to Grupo Comeca <small>through its subsidiary company Groupcom Est Ltd</small> Finanzas & Gestión acted as exclusive financial advisor to Inversiones Y Servicios Córpora S.A.</p>
<p>March 2017</p> <p>Ciudad MICROEMPRESAS Ciudad Microempresas S.A. has acquired Cordial Cordial Microfinanzas S.A. Finanzas & Gestión acted as financial advisor to Banco de la Ciudad de Buenos Aires, shareholder of Ciudad Microempresas S.A.</p>	<p>January 2017</p> <p>THE ROHATYN GROUP The Rohatyn Group <small>together with an international investment group</small> has acquired an equity interest in ECO MINERA Latin American Mining Services LLC <small>controlling company of Eco Minera S.A.</small> Finanzas & Gestión acted as exclusive financial advisor to the sellers</p>	<p>November 2016</p> <p>ESTATA PROPIA Rasic Hermanos S.A. <small>Property</small> has been acquired by Proteinsa S.A. Finanzas & Gestión acted as financial advisor designated by the National Court of First Instance in Commercial Matters N° 18, Sec. N° 35 in the Tender for the Transfer of the Property</p>	<p>November 2016</p> <p>MainProcess Main Process S.A. has been acquired by AGRAV Agrana Fruit S.A.S. <small>directly and through affiliated companies</small> Finanzas & Gestión acted as exclusive financial advisor to Main Process S.A.</p>
<p>June 2016</p> <p>livsmart Livsmart Americas S.A. de C.V. has acquired an equity interest in citric El Carmen S.A. Finanzas & Gestión acted as exclusive financial advisor to Livsmart Americas S.A. de C.V.</p>	<p>October 2015</p> <p>VISION CAPITAL Vision Capital <small>through its affiliate company Vitopel do Brasil Ltda.</small> has sold vitopel Vitopel Argentina S.A. to Pritec Trade S.A. Finanzas & Gestión acted as exclusive financial advisor to the Seller</p>	<p>October 2014</p> <p>SCHIBSTED MEDIA GROUP Schibsted Media Group has sold AUTOFOCO.com to CHESTNUT Chestnut Media Pty Ltd Finanzas & Gestión acted as exclusive financial advisor to Schibsted Media Group</p>	<p>July 2014</p> <p>SAN ANTONIO San Antonio Internacional has sold its operating subsidiaries in Ecuador and Peru to CPVEN Cementaciones Petroleras Venezolanas S.A. Finanzas & Gestión acted as exclusive financial advisor to San Antonio Internacional</p>
<p>December 2012</p> <p>Ball Ball Corporation <small>through Ball Americas Holdings B.V.</small> has acquired, directly and indirectly, all of the outstanding shares of capital stock of Envases del Plata S.A. de C.V. Finanzas & Gestión acted as exclusive financial advisor to the shareholders of Envases del Plata S.A. de C.V.</p>	<p>May 2007</p> <p>GAINVEST Gainvest Companies <small>Gainvest Argentina Asset Management S.A., Gainvest S.A. Sociedad Gerente de Fondo Comunes de Inversión S.A., Gainvest do Brasil Asset Management Ltda. and other affiliates</small> has entered into a strategic combination whereby all of the outstanding equity was acquired by INTL International Assets Holding Corp. <small>(Nasdaq:IAAC)</small> Finanzas & Gestión acted as exclusive financial advisor to the shareholders of Gainvest Companies</p>	<p>December 2006</p> <p>inducol KING KOIL Limansky do Brasil Ltda. has been acquired by CBP Companhia Brasileira de Poliuretanos S.A. Finanzas & Gestión acted as exclusive financial advisor to Limansky S.A. (Argentina)</p>	<p>April 2006</p> <p>BURGER KING Restaurant Sudamericana, L.C. <small>Master Franchisee of Burger King Corp. in Argentina and Chile through Fast Food Sudamericana S.A. and Fast Food Chile S.A.</small> has been acquired by ALSEA Alsea S.A. de C.V. Finanzas & Gestión acted as exclusive financial advisor to Quad-C Management Inc., controlling shareholder of Restaurant Sudamericana, L.C.</p>

Corporate Finance | Financing / Capital Markets / Debt Restructuring

<p>September 2019</p>  <p>Unipar Indupa S.A.I.C.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión provided a fairness opinion in the Stock Public Tender Offer by Unipar Carbooloro S.A.</p>	<p>August 2019</p>  <p>Verónica S.A.C.I.A.F. e I.</p> <p>AR\$ 1,298,858,666</p> <p>Liability Management</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Verónica S.A.C.I.A.F. e I.</p>	<p>April 2019</p>  <p>Contreras Hermanos S.A.I.C.I.F.A.G. y M.</p> <p>AR\$ 462,559,735</p> <p>Liability Management</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Contreras Hermanos S.A.I.C.I.F.A.G. y M.</p>	<p>March 2019</p>  <p>SanCor Cooperativas Unidas Limitada</p> <p>Debt Restructuring</p> <p>Finanzas & Gestión acted as financial advisor to SanCor Cooperativas Unidas Limitada in this transaction</p>
<p>September 2017 / 2018</p>  <p>Pacífico Cable S.p.A.</p> <p>US\$60,000,000</p> <p>Senior Secured Term-Loan Facility</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Pacífico Cable S.p.A.</p>	<p>July 2018</p>  <p>Buenos Aires Arena S.A.</p> <p>AR\$180,000,000 (UVA Tranche) US\$9,000,000</p> <p>Syndicated Loan</p>  <p>Finanzas & Gestión acted as financial advisor</p>	<p>February 2018</p>  <p>Geocycle (Argentina) S.A.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión provided a fairness opinion to Holcim (Argentina) S.A.</p>	<p>January 2018</p>  <p>Caputo S.A.I.C. y F.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión provided a fairness opinion in the Public Stock Tender Offer by TGLT S.A.</p>
<p>November 2017</p>  <p>Holcim (Argentina) S.A.</p> <p>Financial Advisory Capital Structure and Financial Planning</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Holcim (Argentina) S.A.</p>	<p>November 2017</p>  <p>Plaza Logística S.R.L.</p> <p>Amount in UVAs equivalent to US\$ 60,000,000</p> <p>Syndicated term-loan facility for the development of logistic parks and to refinance existing indebtedness</p> <p>Finanzas & Gestión acted as financial advisor to Plaza Logística S.R.L.</p>	<p>August 2016</p>  <p>Transportadora de Gas del Sur S.A.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión acted as independent valuator in the Stock Public Tender Offer by WST S.A., PCT LLC and Grupo Inversor Petroquímica S.L.</p>	<p>May 2016</p>  <p>Petrobras Argentina S.A.</p> <p>Fairness Opinion</p> <p>Finanzas & Gestión acted as independent valuator in the Stock Public Tender Offer by Pampa Energía S.A.</p>
<p>June/December 2015</p>  <p>CTC Administradora S.A.</p> <p>Term-Loan Facility for the development and administration of a Cross-Docking facility in the City of Buenos Aires granted by</p> <p>Tranche I: AR\$ 120,000,000 Tranche II: AR\$ 30,000,000</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to CTC Administradora S.A.</p>	<p>November 2015</p>  <p>Envases del Plata S.A.</p> <p>AR\$ 60,000,000</p> <p>Term-Loan Facility granted by</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Envases del Plata S.A.</p>	<p>May 2015</p>  <p>Plaza Logística Tortugas S.A.</p> <p>AR\$ 150,000,000</p> <p>Syndicated Term-Loan Facility for the development of the Logistic Park Plaza Logística Tortugas</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Plaza Logística Tortugas S.A.</p>	<p>December 2010</p>  <p>Inversora Juramento S.A.</p> <p>Initial Public Offering in the amount of AR\$ 96,202,110</p> <p>Joint-Arrangers and Lead Underwriters</p>  <p>Finanzas & Gestión acted as exclusive financial advisor to Inversora Juramento S.A.</p>
<p>September 2010</p>  <p>Aesa, Aseo y Ecología S.A.</p> <p>Settler Millennium 2011 Series I and Series II</p> <p>Trustee Deutsche Bank S.A.</p> <p>Joint Arrangers and Joint Underwriters INTL Capital S.A. Compañía Inversora Bursátil S.B.S.A.</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Aesa, Aseo y Ecología S.A.</p>	<p>February 2010</p>  <p>Cliba Ingeniería Ambiental S.A.</p> <p>AR\$ 40,000,000</p> <p>Settler Millennium 2011 Series I N/V AR\$ 51,428,380</p> <p>Trustee Deutsche Bank S.A.</p> <p>Joint Arrangers and Joint Underwriters INTL Capital S.A. Compañía Inversora Bursátil S.B.S.A.</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Cliba Ingeniería Ambiental S.A.</p>	<p>August 2008</p>  <p>Cia. de Alimentos Fargo S.A.</p> <p>US\$ 89,800,000 Debt restructuring</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Rainbow Advisory Services Ltd., Argo Capital Management Ltd. and other bondholders</p>	<p>July 2007</p>  <p>Frigorífico Rioplatense S.A.</p> <p>Liability Management</p> <p>Funds provided by</p>  <p>Banc of America Securities</p> <p>Finanzas & Gestión acted as exclusive financial advisor to Frigorífico Rioplatense S.A.</p>

Financial strategies for value creation

FINANZAS & GESTIÓN
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