



# FINANZAS & GESTIÓN

We are an investment banking firm specialized in providing strategic and financial advisory services to local and foreign companies for the evaluation and implementation of their business plans

# **Advisory Services**

# M&A | Mergers & Acquisitions

- Acquisition of Businesses or Assets
- Sale of Businesses or Assets
- Joint-Ventures and Alliances

# **Corporate Finance**

- Corporate and Project Financing
- Structured Financing
- Debt Restructuring and Liability Management
- Capital Structure Optimization
- Financial Planning
- Valuation and Fairness Opinion

# **Leading Team**

# **Partners**

- Fernando Badessich
- Mario Caramutti
- Alberto Lagos Mármol
- Gabriel Langenheim
- Patricio Rotman

# M&A | M&A/Corporate Finance



has sold all the outstanding shares of

GeoPark Chile S.p.A.



#### Servicom Chile S.p.A.

Finanzas & Gestión acted as exclusive financial advisor to GeoPark Limited

# INTERNATIONAL S.A.

sales agent in the southern cone for



has sold its polyethylene marketing rights to

#### **ATRICON Tricon Dry Chemicals, LLC**

Finanzas & Gestión acted as exclusive financial advisor of Lappco International S.A.



#### Fresenius Medical Care AG

has sold all of its equity interest in

Fresenius Medical Care Argentina S.A.



Grupo Olmos **Grupo Olmos** 

Finanzas & Gestión acted as exclusive financial advisor to Fresenius Medical Care AG

Duraplas<sup>®</sup> **Duraplas S.R.L.** 

has been acquired by



Bertotto Boglione S.A.

Finanzas & Gestión acted as exclusive financial advisor of the Partners of Duraplas S.R.L.



S.A. San Miguel A.G.I.C.I. y F.

has sold an equity participation in its subsidiary Sunshine Natural Ingredients (Pty) Ltd.



#### African Pioneer Beverages (Pty) Ltd.

Finanzas & Gestión acted as financial advisor to S.A. San Miguel A.G.I.C.I. y F.



#### Vitopel Argentina S.A.

has acquired a controlling equity interest in

Stargaze S.A.

the high barrier blown films division of

**Plastiflex**。

Plastiflex S.A.

Finanzas & Gestión acted as exclusive financial advisor to Vitopel Argentina S.A.

pluspetrol

Pluspetrol S.A.

US\$75,000,000

Financing for the investment plan in Argentina

Loan facilities provided by private investors

F&G Finanzas & Gestión acted as financial advisor to Pluspetrol S.A.

pagnifique

Pagnifique Mexicana S.A. de C.V.

has been acquired by

& europastry

Europastry, S.A.

F&G Finanzas & Gestión and Spayne Lindsay acted as exclusive financial advisors of Linzor Capital Partners



#### Minsud Resources Corp.

agreed the exercise of an Earn-in Right by



#### South32 Aluminium (Holdings) Pty Ltd.

to subscribe a 50.1% interest in its subsidiary Minera Sud Argentina S.A.

Finanzas & Gestión acted as exclusive financial advisor to Minsud Resources Corp.



#### Diaverum A.B.

has sold all of its equity interest in

Nephrology S.A.



avalian

**ACA Salud** 

Finanzas & Gestión acted as exclusive financial advisor to Diaverum A.B.

#### 6 DIAVERUM Diaverum A.B.

has sold all of its equity interest in

Diaverum Argentina S.A.



Grupo Olmos **Grupo Olmos** 

Finanzas & Gestión acted as exclusive financial advisor to Diaverum A.B.

**\/ITERR/\** 

#### Viterra Ltd.

has sold

its Rice Business Unit in Argentina and Uruguay

adecoagro

Adeco Agropecuaria S.A.

Finanzas & Gestión acted as exclusive financial advisor





















# Class B Shareholders

PRISMA

Prisma Medios de Pago S.A. exercised their right to sell 49% of the shares to Advent International

Al Zenith (Netherlands) B.V.

US\$360,000,000

Finanzas & Gestión acted as exclusive financial advisor to the Group of Class B Shareholders



# **Grupo Lartirigoyen**

Strategic Advisory

Finanzas & Gestión acted as exclusive financial advisor to Grupo Lartirigover



# Reckitt Benckiser Group plc

has sold all of its equity interest in

Mead Johnson Nutrition Argentina S.A.



#### **Grupo Roemmers**

Finanzas & Gestión acted as exclusive financial advisor to Reckitt Benckiser Group plc

**TGLT** TGLT S.A.

US\$21,749,330 Financial Restructuring Senior Notes Series XVI and XVII

Finanzas & Gestión acted as exclusive financial advisor to TGLT S.A.



#### Compañía Latinoamericana de Infraestructura & Servicios S.A.

US\$322,113,336 **Exchange of Senior Secured Notes and** Senior Unsecured Notes due 2023

Finanzas & Gestión acted as exclusive financial advisor to the Ad Hoc Bondholder Group formed by international institutional investigation

# Ingredion

# **Ingredion Incorporated**

has created a joint venture to manufacture and sell ingredients in Argentina, Chile and Uruguay with



Finanzas & Gestión acted as exclusive financial adviso

Sucesores de Alfredo Williner S.A.

**BRVA** 





AR\$221,832,461

Change of Borrower and Increase in Amount of Credit Exposure



Finanzas & Gestión acted as exclusive financial advisor to Sucesores de Alfredo Williner S.A.

DELTA ASSET MANAGEMENT

Delta Asset Management S.A.

Valuation

Finanzas & Gestión provided an independent valuation

AR\$1,827,666,153

**Debt Restructuring** 





to Delta Asset Management S.A.

Equivalent to AR\$1,650,174,453 Liability Management

BBVA









Finanzas & Gestión acted as exclusive financial advisor to Verónica S.A.C.I.A.F. e I.



### **Envases Holding LLC**

has acquired

the Rigid Packaging **Business Unit in Argentina** 



### Bemis Argentina S.A.

Finanzas & Gestión acted as exclusive financial advisor to Envases Holding LLC in this transaction



#### Grupo Bahía Energía

AR\$400.000.000

**Working Capital Facility** 



Finanzas & Gestión acted as exclusive financial advisor to Grupo Bahía Energía

raizen

# Raízen Argentina S.A.

has sold all of the outstanding shares of

Raízen Gas S.A.



Italgas S.A.

and its main shareholder
Finanzas & Gestión acted as exclusive financial
advisor to the seller in this transaction

October 2019

BICE

HSBC (X)



# has sold all of the outstanding shares of

Ball Aerosol Packaging Argentina S.A.U.



#### Envases del Plata S.A.

Finanzas & Gestión acted as exclusive financial advisor



#### Pacífico Cable S.p.A.

has been acquired by



#### Pacífico Red S.p.A.

Finanzas & Gestión acted as exclusive financial advisor to the sellers in this transaction



#### **Unipar Indupa S.A.I.C.**

Fairness Opinion

Finanzas & Gestión provided a fairness opinion in the Stock Public Tender Offer by Unipar Carbocloro S A



has sold all of the outstanding shares of



#### Asian Bistro Argentina S.R.L.

Finanzas & Gestión acted as financial advisor

of Fast Food Sudamericana S.A. in this transaction



#### Verónica S.A.C.I.A.F. e I.

AR\$1,298,858,666 Liability Management



















Finanzas & Gestión acted as exclusive financial advisor to Verónica S.A.C.I.A.F. e I.



#### **Contreras Hermanos** S.A.I.C.I.F.A.G. y M.

AR\$462,559,735

Liability Management





BICE













Finanzas & Gestión acted as exclusive financial advisor to Contreras Hermanos S.A.I.C.I.F.A.G. y M.



**Debt Restructuring** 

Finanzas & Gestión acted as financial advisor to Sancor Cooperativas Unidas Limitada in this transaction

March 2019



SanCor

has sold

**Chivilcoy and Morteros Industrial Facilities** Las Tres Niñas and Angelita Brands

#### adecoagro Adecoagro S.A.

Finanzas & Gestión acted as financial advisor to Sancor Cooperativas Unidas Limitada in this transaction



has acquired



#### San Antonio International Oil & Gas Services LLC

Finanzas & Gestión acted as exclusive financial advisor to San Antonio Oil & Gas Services Ltd.



# Pacífico Cable S.p.A.

US\$60,000,000

Senior Secured Term-Loan Facilities during 2017 and 2018



through Homestead Capital Solutions LLC

Finanzas & Gestión acted as exclusive financial advisor



## **Buenos Aires Arena S.A.**

AR\$180,000,000 (UVA Tranche) US\$9,000,000

Syndicated Loan



Finanzas & Gestión acted as financial adviso









CLARACAPITAL

Clara Capital S.A. has acquired all of the outstanding shares of

**Barrier Solution** 

Barrier Solution S.A.

Finanzas & Gestión acted as financial advisor in this transaction



Geocycle (Argentina) S.A.

Fairness Opinion

Finanzas & Gestión provided a fairness opinion to Holcim (Argentina) S.A.



Caputo S.A.I.C. y F. Fairness Opinion

Finanzas & Gestión provided a fairness opinion in the Public Stock Tender Offer by TGLT S.A.



Holcim (Argentina) S.A.

Financial Advisory Capital Structure and Financial Planning

Finanzas & Gestión acted as exclusive financial advisor to Holcim (Argentina) S.A.



has sold all of the outstanding shares of



Inesa Argentina S.A.



Finanzas & Gestión acted as exclusive financial advisor



#### Ciudad Microempresas S.A.

has acquired



#### Cordial Microfinanzas S.A.

Finanzas & Gestión acted as financial advisor to Banco de la Ciudad de Buenos Aires, shareholder of Ciudad Microempresas S.A

THE ROHATYN GROUP

### The Rohatyn Group

has acquired an equity interest in



#### **Latin American Mining Services LLC**

controlling company of Eco Minera S.A. Finanzas & Gestión acted as exclusive financial advisor to the sellers



#### Rasic Hermanos S.A.

has been acquired by

#### Proteinsa S.A.

Finanzas & Gestión acted as financial advisor designated by the National Court of First Instance in Commercial Matters N° 18, Sec. N° 35 in the Tender for the Transfer of the Property

**MainProcess** Main Process S.A.

has been acquired by



Agrana Fruit S.A.S. directly and through affiliated companies

Finanzas & Gestión acted as exclusive financial advisor to Main Process S.A.



#### Transportadora de Gas del Sur S.A.

Fairness Opinion

Finanzas & Gestión provided a fairness opinion in the Stock Public Tender Offer by WST S.A., PCT LLC and Grupo Inversor Petroquímica S.L.



#### Livsmart Americas S.A. de C.V.

has acquired an equity interest in



#### El Carmen S.A.

Finanzas & Gestión acted as exclusive financial advisor to Livsmart Americas S.A. de C.V.



#### Petrobras Argentina S.A.

Fairness Opinion

Finanzas & Gestión acted as independent valuator in the Stock Public Tender Offer by Pampa Energía S.A.



#### CTC Administradora S.A.

Term-Loan Facility for the development and administration of a Cross-Docking facility in the City of Buenos Aires granted by

Tranche I: AR\$120,000,000



BBVA Francés HSBC 🗱

Tranche II: AR\$30,000,000 cîti

Banco Ciudad

Finanzas & Gestión acted as exclusive financial advisor to CTC Administradora S.A.



#### Envases del Plata S.A.

AR\$60,000,000

Term-Loan Facility granted by



Finanzas & Gestión acted as exclusive financial advisor to Envases del Plata S.A.



has sold



### Vitopel Argentina S.A.

#### Pritec Trade S.A.

Finanzas & Gestión acted as exclusive financial advisor



#### Plaza Logística Tortugas S.A.

AR\$150,000,000

Syndicated Term-Loan Facility for the development of the Logistic Park Plaza Logistica Tortugas

cîti

Banco Provincia

**BBVA** Francés

Finanzas & Gestión acted as exclusive financial advisor to Plaza Logística Tortugas S.A.



### **Schibsted Media Group**

has sold

AUTOFOCO...



#### **Chestnut Media Ptv Ltd**

Finanzas & Gestión acted as exclusive financial advisor to Schibsted Media Group



# **Ball Corporation**

has acquired, directly and indirectly, all of the outstanding shares of capital stock of



### Envases del Plata S.A. de C.V.

Finanzas & Gestión acted as exclusive financial advisor to the shareholders of Envases del Plata S.A. de C.V

December 2010



#### Inversora Juramento S.A.

Initial Public Offering in the amount of AR\$96,202,110

**Joint-Arrangers and Lead Underwriters** 

RAYMOND JAMES nes Argentina S.B. S.A. Macro Securiti

Finanzas & Gestión acted as exclusive financial advisor to Inversora Juramento S.A



Cliba Ingeniería Ambiental S.A.

AR\$40.000.000

Sattler Millennium 2011 Serie I N/V AR\$51,428,380

Irustee

Deutsche Rank S A

.rangers and Joint Underwritters INTL Capital S.A. ersora Bursátil Soc. de Bolsa S.A.

Finanzas & Gestión acted as exclusive financial advisor to Cliba Ingeniería Ambiental S.A.



Cia. de Alimentos Fargo S.A.

US\$89,800,000

Debt restructuring

Finanzas & Gestión acted as exclusive financial advisor to Rainbow Advisory Services Ltd., Argo Capital Management Ltd. and other bondholders



# Frigorífico Rioplatense S.A.

Liability Management



# **Banc of America Securities**

Finanzas & Gestión acted as exclusive financial advisor to Frigorífico Rioplatense S.A.



# **Gainvest Companies**

rest Argentina Asset Management S.A., Gainvest S.A. Sociedad Gerente de Fondo Comune de Inversión S.A., Gainvest do Brasil Asset Management Ltda. and other affiliates

has entered into a strategic combination whereby all of the outstanding equity was acquired by



# International Assets Holding Corp.

Finanzas & Gestión acted as exclusive financial advisor to the shareholders of Gainvest Companies



#### Limansky do Brasil Ltda.

has been acquired by



#### Companhia Brasileira de Poliuretanos S.A.

Finanzas & Gestión acted as exclusive financial advisor to Limansky S.A. (Argentina)



#### Restaurant Sudamericana, L.C.

Master Franchisee of Burger King Corp. in Argentina and Chile through Fast Food Sudamericana S.A. and Fast Food Chile S.A.

has been acquired by



Finanzas & Gestión acted as exclusive financial advisor Quad-C Management Inc., controlling shareholder of Restaurant Sudamericana, L. Financial strategies for value creation

